

For our Client, a leading Spanish manufacturer of ceramic walls and floor tiles, with distribution in over 100 countries, we are currently seeking Candidates for the position of:

AREA SALES MANAGER

Area of operation: Poland

Key Roles:

- Maintain, develop and optimise actual distributor's network.
- Expand company's activity by prospecting & acquiring new customers.
- Promote the specification of company's product range into contract channel (developers, contractor, interior designers, architects...).
- Planning work, executing and reporting to Area Sales Director.

Requirements:

- Experience in sales and promotion in the field of ceramic tiles, interior decoration materials or any other building material connected to construction's contract channel.
- Nationality and native language: Polish
- Place of residence: Warsaw (candidates living in Wroclaw and Poznan will be also evaluated)
- Fluent knowledge of English (knowledge of Spanish would be also evaluated)
- Willing to travel frequently
- Driving license



ANTAL INTERNATIONAL SALES & MARKETING EXECUTIVE RECRUITMENT

'A Global Recruitment Solution Applied Locally'

Please send your CV and application form to:
kgrzelachowska@antal.com