



Antal International China

Financial Services

Sector Shot

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Financial Services & Antal International

China has recently unveiled sweeping government spending plans and this increases huge demands on the high caliber candidates with the regional development capability in the China market and the knowledge of the China financial system. Meanwhile, the global crisis is likely to spur further integration among Asian markets. International Financial Institutions, SOEs and SMEs are also aiming for talented executives with global presence to join the market change.



Antal International, having established itself in 5 continents with branches in all major emerging markets, has the scope and substance to delve

into markets, providing a global solution applied locally. We have 14 years cross border transaction experience covering all facets of company operations, and have partnered with the most prestigious financial service companies globally and locally.

KEY FACTS:

•**Banking Industry:** In 2005, total capital amount of domestic local and foreign currency in the financial institutions of China banking was to 35.96 trillion yuan, increased year-on-year 19.3%. By the end of 2006, increased about 10 times of that in 2003 when China Banking Regulatory Commission established. By the end of 2008, total amount increased to 62.4 trillion yuan.



•**Insurance:** By 2007, there were 110 insurance companies including 43 foreign companies which increased by 21 than 22 at the end of 2002; China premium revenues was to 703.58 billion yuan, 2.3 times of 2002.

Antal has been developing the China recruitment market for over 10 years with a team focus on financial services which covers **Banking, Insurance, Investment and Fund Management sectors**. Our unique operational structure allows us to work with International organizations offering one, country specific point of contact, with access to the substantial resources of the Antal Group Globally.

•**Investment:** In the period 2000 to 2007, investment of China listed financial service companies experienced a stage of rise, fall and rise again. The amount of investment in the period 2000-2005 was far less than that in the period 2006-2007. The investment increased to CNY230.93 billion in 2007 from only CNY1.05 billion in 2000.

•**Fund Management:** Currently, China has 60 fund management companies (FMCs) under operation. The total asset under management (AUM) has increased from RMB 10.6 billion in 1998 to RMB 3.28 trillion in 2007, representing an increase of more than 300 times within ten years.

Financial Candidates available for China and International opportunities

FUND MANAGER	INVESTMENT	BANKING	INSURANCE
<ul style="list-style-type: none"> 7 years fund management experiences in a top fund management company. Extensive knowledge in the national and international financial procedure & product. Experienced with asset management including fund, bond and stock market. 	<ul style="list-style-type: none"> Associate, Investment Banking from Global Leading Investment Bank, Based in HK Over 7 years in consulting & IBD industries with recent 2 years focus on IPO, M&A & private placement for consumer, healthcare sectors & TMT Strong financial modeling, deal execution and analysis skills 	<ul style="list-style-type: none"> 8 years experience in corporate banking, now working as RM in a reputable foreign bank Experienced in business development and client maintenance, including MNC & SOE clients Solid banking product knowledge 	<ul style="list-style-type: none"> 18 years extensive insurance background in both Taiwan & Mainland, now working as Deputy GM in a global leading insurance company. Solid insurance knowledge in agency channel, strong people management skills. Proven track record in agency development, has successfully fostered more than twenty MDRT.



A bit about Financial Service team / Contact

Edison Gao (egao@antal.com.cn) Partner of Financial Service Team

- * Bachelors degree of marketing from Renmin University of China
- * 3 years of marketing & consulting experiences from MNCs, 4 years international search
- * Checkable track records with global financial institutions

Eva Lu (elu@antal.com.cn) Consultant of Financial Service Team

- * MBA from Fordham University, Bachelor of International Trading from Ming Chuan University
- * 5 years international experiences with 2 years focusing on international search
- * Proven track record with investment, banking and in-house strategy roles

Danny Tian (dtian@antal.com.cn) Consultant of Financial Service Team

- * Bachelors degree in Accounting & Finance from University of Birmingham UK.
- * 2 years sales & marketing experience in the UK, 1.5 years in international search.
- * Specialize in insurance sector, including Life insurance, P&C, Broker, Reinsurance & Healthcare Insurance.

Amanda Li (amandal@antal.com.cn) Consultant of Financial Service Team

- * Bachelors degree holder in Beijing Language and Culture University
- * 2.5+ years experience in Human Resources in a foreign bank
- * Work Closely with Candidates and Business, proven excellent communication skill both in mandarin and English

Claire Zheng (clarez@antal.com.cn) Consultant of Financial Service Team

- * Native Chinese consultant, English speaker
- * Bachelors degree of Engineering from University of Sydney
- * Currently majoring in fund asset management

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Financial News

Buy China' policy set to raise tensions

In an edict released jointly by nine government departments, Beijing said government procurement must use only Chinese products or services unless they were not available within the country. The new edict bans local governments and departments from discriminating against domestic suppliers in their procurement. Foreign companies operating in China argue that the opposite is in fact true and that they have been largely cut out of procurement related to the government's stimulus package ([more](#))

China extends \$10bn credit line to central Asia

China has offered to lend \$10bn to central Asian countries hit by the global economic crisis in a move that is likely to strengthen its influence in the resource-rich region. Hu Jintao, the Chinese leader, on Tuesday told a summit of the Shanghai Co-operation Organisation in the Russian city of Yekaterinberg that Chinese credit support would help central Asian countries "make their own efforts to counter the shock of the international financial crisis". ([more](#))

Investors upbeat over flood of Chinese IPOs

China's securities regulators are gearing up to unleash a wave of initial public offerings on to mainland markets after a nine-month drought, but so far investors remain sanguine at the prospect. Since the China Securities Regulatory Commission made its first serious noises about the resumption of IPOs over three weeks ago, there have been daily stories in the Chinese press about which company would come first, and how big its issue would be. ([more](#))



Barclays accepts BlackRock's \$13.5 bln offer for BGI

Barclays' ([BARC.L](#)) board has recommended shareholders accept a \$13.5 billion cash and shares offer from U.S. fund manager BlackRock ([BLK.N](#)) for its Barclays Global Investors business, the British bank said on Tuesday., ([more](#))

China's growth to help pull world economy out: world bank chief

World Bank President Robert Zoellick said Monday that Chinese economy is likely to make a strong comeback and that will help pull the world economy out of recession. ([more](#))

Financial crisis brings challenges to global employment

Employment is an important objective of the \$680 billion economic stimulus package, which is expected to generate 22 million new jobs in two years. ([more](#))

China announces further support policies for exports

The government will provide \$84 billion worth of short-term export credit insurance to trading companies to help increase exports. Smaller companies would get more financing guarantees from financial institutions, as the government promised to allocate unspecified extra funding from the central budget. ([more](#))

